

## **Web Based ERP Solution**

Kerala State Coir Corporation invites expression of interest from reputed startup companies within Kerala for the development and implementation of web-based ERP software solution. The software shall satisfy the norms of information security policy of Kerala State IT Mission .

### **Scope of Work**

- Finance, Accounting & Audit Management System
- Asset Management, Store, Stock & Inventory Management
- Human Resource & Payroll Management (as per Kerala State Gov )
- Project Management
- Marketing Management
- Sales Management (Domestic & Export)
- Purchase Management from Society's
- Legal Cases & RTI Management
- File Management

### **The EOI process**

Kerala Startup Mission is approached by various Government Departments for the development of mobile and web applications. These requests are met through a facilitation devised by KSUM. Kerala Startup Mission facilitates the entire process by helping departments to finalize technical specifications, circulating the same among startups, initial technical assessment and shortlisting for the committee to take the final decision.

Following are the steps involved:

1. Call for Expression of Interest among startups incubated/registered with KSUM
2. Submission of EOI (in the link provided by KSUM)
3. KSUM to organize interaction with the Department for clarifying doubts and queries of interested startups.
4. Technical Proposals are then obtained from startups who have submitted the interest.
5. Technical proposals are then evaluated.
6. Startups who qualify the technical evaluation are then asked to submit the financial proposal.

7. L1 among the startups is identified by the method of Quality and Cost Based Selection (QCBS) wherein 70% marks for the technical proposal and 30% for the financial proposal.
8. The L1 startup is then recommended to the Department.
9. KSUM ensures that the startup delivers the product to the Department and the Department is satisfied with the work.
10. The payment is made directly by the department to the startup after signing an Agreement.
11. The Department is also expected to do the Security auditing of the application developed by the startup through CERT-K and also to host the application in the State Data Center

**Eligibility for Startup to participate in the EOI**

The startup has to be registered with Kerala Startup Mission and Startup India.