CALL FOR EXPRESSION OF INTEREST FROM STARTUPS

<u>Department: KSRTC- SWIFT</u>

Kerala Startup Mission is inviting EOI from startups for identifying a suitable start-up that can help in implementing a payroll system for KSRTC-SWIFT.

As of now, KSRTC-SWIFT employs over 1000 daily wage workers whose salaries, allowances, and PF contributions need to be disbursed every 10 days, with the salary distribution taking place on the 15th day of each month across 52 depots.

Recognizing the need for a streamlined and efficient payroll process, we believe that collaborating with a start-up specializing in payroll solutions would greatly benefit KSRTC-SWIFT. The selected start-up should possess the necessary expertise and experience to develop and implement a robust payroll system that meets our specific requirements.

Key features we seek in the proposed payroll system include:

Automation: The system should automate the payroll process, reducing manual errors and saving valuable time for the HR department.

Customization: It should be customizable to accommodate the unique payroll policies and regulations of KSRTC-SWIFT, ensuring seamless integration with our existing processes. Dependent Allowances: The system should handle complex calculations, including allowances for dependents, overtime, and other additional benefits.

PF Management: A comprehensive module should be incorporated to manage PF calculations accurately and generate relevant reports.

Timely Disbursal: The system should enable the disbursal of salaries, allowances, and PF contributions every 10 days, ensuring that employees receive their payments promptly.

Scalability: The solution should be scalable, capable of accommodating the organization's growth and increasing the number of employees and depots.

The EOI process

Kerala Startup Mission is approached by various Government Departments for the development of mobile and web applications. These requests are met through a facilitation deviced by KSUM. Kerala Startup Mission facilitates the entire process by helping departments to finalise technical specifications, circulating the same among startups, initial technical assessment and short listing for the committee to take final decision.

Following are the steps involved:

1. Call for Expression of Interest among startups incubated/registered with KSUM

2. Submission of EOI (in the link provided by KSUM)

3. KSUM to organize interaction with the Department for clarifying doubts and queries of interested startups.

4. Technical Proposals are then obtained from startups who have submitted the interest.

5. Technical proposals are then evaluated.

6. Startups who qualify the technical evaluation are then asked to submit the financial proposal.

7. L1 among the startups is identified by the method of Quality and Cost Based Selection (QCBS) wherein 70% marks for the technical proposal and 30% for the financial proposal.

8. The L1 startup is then recommended to the Department.

9. KSUM ensures that the startup delivers the product to the Department and the Department is satisfied with the work.

10. The payment is made directly by the department to the startup after signing an Agreement.

11. The Department is also expected to do the Security auditing of the application developed by the startup through CERT-K and also to host the application in the State Data Center

Eligibility for Startup to participate in the EOI

The startup has to be registered with Kerala Startup Mission and Startup India.