

## ERP Software for KERAFED

Kerafed is the apex federation of coconut farmers' cooperative societies in Kerala. They operate two production units in Karunagappally and Kozhikode, and over 500 employees are directly or indirectly associated with our organization.

To enhance its governance and operational efficiency, Kerafed is planning to implement a centralized Process Automation Software/Complete ERP software in its offices. An indicative list of various modules essential for their operations is given below ;

1. **Attendance Management System:** Streamlining and automating attendance tracking
2. **Payroll Management:** Efficiently managing employee salaries and benefits.
3. **Employee Data Management:** Maintaining and managing employee records.
4. **Production Module:** Overseeing production processes and ensuring quality control
5. **Inventory Management:** Managing and tracking inventory levels and movements.
6. **Sales Module:** Handling sales operations and customer orders.
7. **Procurement Management:** Managing procurement processes and vendor interactions.
8. **Email, SMS Integration:** Facilitating Communication and notifications.
9. **Accounting Module:** Managing financial transactions and accounting processes.
10. **Tally Integration Using Excel Upload:** Integrating with Tally software for accounting.
11. **Asset Management:** Tracking and managing organizational assets.
12. **CRM Module:** Managing customer relationships and interactions.
13. **Training Module:** Managing Employee training programs.
14. **Loan Capturing:** Tracking and managing loan information.
15. **Fund Distribution and Expenditure:** Managing funds and expenditures.
16. **Inter-Office Communication:** Facilitating communication within the organization.
17. **Grievance Management:** Handling employee grievances and complaints.

18. **Dashboard:** Providing a comprehensive overview of key metrics and performance indicators.
19. **Reports and Search:** Generating and accessing various reports.

### **The EOI process**

Kerala Startup Mission is approached by various Government Departments for the development of mobile and web applications. These requests are met through a facilitation device by KSUM. Kerala Startup Mission facilitates the entire process by helping departments to finalize technical specifications, circulating the same among startups, initial technical assessment, and shortlisting for the committee to make the final decision.

The following are the steps involved:

1. Call for Expression of Interest among startups incubated/registered with KSUM
2. Submission of EOI (in the link provided by KSUM)
3. KSUM to organize interaction with the Department for clarifying doubts and queries of interested startups.
4. Technical Proposals are then obtained from startups who have submitted the interest.
5. Technical proposals are then evaluated.
6. Startups who qualify the technical evaluation are then asked to submit the financial proposal.
7. L1 among the startups is identified by the method of Quality and Cost Based Selection (QCBS) wherein 70% marks for the technical proposal and 30% for the financial proposal.
8. The L1 startup is then recommended to the Department.
9. KSUM ensures that the startup delivers the product to the Department and the Department is satisfied with the work.
10. The payment is made directly by the department to the startup after signing an Agreement.
11. The Department is also expected to do the Security auditing of the application developed by the startup through CERT-K and also to host the application in the State Data Center

**Eligibility for Startup to participate in the EOI**

The startup has to be registered with Kerala Startup Mission and Startup India.