## **Call for Expression of Interest**

Department: Mathilakam Block Panchayat.

KSUM is hereby inviting EOI for the supply of the following for the Mathilakam Block Panchayat

- 1. Organic Waste Converter (Capacity 25kg)
- 2. Sanitary Napkin Destroyer (Manual Capacity 100)
- 3. Beyling Machine (Capacity 25 ton, Chamber Size 600mm \* 600mm \* 1500mm, Oil Tank Capacity 250 L)

Interested startups are requested to submit the EOI.

## **Selection process**

Kerala Startup Mission is approached by various Government Departments for the development of mobile and web applications. These requests are met through a facilitation deviced by KSUM. Kerala Startup Mission facilitates the entire process by helping departments to finalise technical specifications, circulating the same among startups, initial technical assessment and shortlisting for the committee to take final decision.

Following are the steps involved:

- 1. Call for Expression of Interest among startups incubated/registered with KSUM
- 2. Submission of EOI
- 3. Technical Proposals are then obtained from startups who have submitted the interest.
- 4. Technical proposals are then evaluated.
- 5. Startups who qualify the technical evaluation are then asked to submit the financial proposal.
- 6. L1 among the startups is identified by the method of Quality and Cost Based Selection (QCBS) wherein 70% marks for the technical proposal and 30% for the financial proposal.
- 7. The L1 startup is then recommended to the Department after approval by the Technical committee headed by the IT Secretary.
- 8. KSUM ensures that the startup delivers the product to the Department and Department is satisfied with the work.
- 9. The payment is made directly by the department to the startup after signing an agreement.